



Press Release

For Immediate circulation

GTL forms Strategic Alliance with Ericsson UK to address Managed Network Infrastructure Services

Mumbai, February 5, 2008

GTL Limited and Ericsson UK today announced a strategic alliance to jointly address the Managed Network Infrastructure Services market in the UK.

The partnership marks Ericsson UK's first ever partnership to offer Managed Network Infrastructure Services (MNIS) to Network Operators and Service Providers in the United Kingdom.

Ericsson and GTL will focus on the growing demand for the provision of highly efficient managed infrastructure services for mobile operators. Ericsson and GTL will work closely together to form a strong strategic business relationship in the marketing, rollout, and operation of managed infrastructure and related equipment. Ericsson will integrate GTL's services in the Pre Bid (RFP) stage and generate opportunities for managed infrastructure from its managed services activity in the UK market. Ericsson currently has comprehensive Managed Services contracts with tier-1 mobile operators in the UK.

Commenting on the agreement, Jacqueline Hey, Managing Director, Ericsson UK said: "Combining GTL's expertise in advanced and cost-efficient site infrastructure with Ericsson UK's managed services capability creates a unique offering in the UK marketplace. I am confident that this new proposition possesses strong appeal for operators as they expand and optimise their networks and drive down operating costs. GTL has been a committed partner for over 12 years and has an impressive track record of providing network engineering services to Ericsson's customers in various countries."



Manoj Tirodkar, Chairman & Managing Director of GTL Limited said: "A Strategic Alliance with Ericsson is a significant expansion to the existing co-operation between the two companies. The partnership will give us an entry into the high growth Managed Network Infrastructure Services market and gives us significant leverage opportunities of our world class skill sets and expertise"

Talking about the Alliance, Mr. Charudatta Naik, Whole Time Director & COO, GTL Limited said "the formation of the Partnership, and our earlier acquisition of Genesis Consultancy has given us a strong hold in the European Network Services market, and will open many opportunities to enhance our footprint and increase our customer base".

About GTL Limited

GTL Limited, part of the Global Group, is India's largest network services provider to the world.

Global Group is India's leading business group focused on Network Services and Shared Telecom Infrastructure. With FY 08E Revenues of USD 600 million (INR 2,400 Cr.), Balance Sheet size of USD 1.5 Billion (INR 6,000 Cr) and over 12,675 employees, the Group has five operating companies, presence in over 28 countries and supports 18 social causes.

For over two decades the Group has been partnering with leading Telecom OEMs and Operators, to offer its solutions in the wireless communications space. From 2G networks to 3G and 4G, from, WiMAX to IPTV, Global Group provides complete life cycle solutions of network services and telecom Infrastructure.

By 2010 the group plans to engineer and manage over 1,00,000 cell sites across 150 networks. These networks will connect more than 100 million subscribers in 50 countries across the world.

For more information on GTL, visit www.gtllimited.com



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About Ericsson

Ericsson is shaping the future of Mobile and Broadband Internet communications through its continuous technology leadership. Providing innovative solutions in more than 140 countries, Ericsson is helping to create the most powerful communication companies in the world.

Read more at <http://www.ericsson.com>

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